

14 August 2019

#### THE PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 6<sup>th</sup> Floor PSE Tower One Bonifacio High Street 28<sup>th</sup> Street corner 5<sup>th</sup> Avenue Bonifacio Global City, Taguig City

Attention:

MS. JANET A. ENCARNACION

Head, Disclosure Department

Subject:

2nd Quarter Report for 2019

(SEC Form 17-Q)

Gentlemen:

Enclosed is our Quarterly Report for the six (6)-month period ending 30 June 2019 (SEC Form 17-Q).

We trust that you will find the attached document in order.

Very truly yours,

PAXYS, INC.

Corporate Information Officer

By:

15th Floor • 6750 Ayala Office Tower Ayala Avenue, Makati City, Philippines 1226 Tel No. (02) 250-3800 • Fax No. (02) 250-3801 www.paxys.com



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#### SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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Company Information

SEC Registration No. 0000006609

Company Name PAXYS INC.

Industry Classification

Company Type Stock Corporation

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# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended: <u>June 30, 2019</u>
2.	SEC Identification Number: 6609 3. BIR Tax Identification No. 000-233-218
4.	Exact Name of the registrant as specified in its charter: <u>PAXYS, INC.</u>
5.	Province, country or other jurisdiction of Incorporation or organization: Manila, Philippines
6.	Industry Classification Code: (SEC Use Only)
7.	Address of registrant's principal office: Postal Code: 1226
	15th Floor, 6750 Ayala Office Tower, Ayala Avenue, Makati City
8.	Registrant's telephone number, including area code: (+632) 250-3800
9.	Former name, former address, and former fiscal year, if changed since last report
	Not Applicable
10.	Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	a) Authorized Capital Stock
	Common shares, P1.00 par value 1,800,000,000 shares
	b) Issued and Outstanding Shares
	Common shares, P1.00 par value 1,148,534,866 shares
	c) Amount of Debt Outstanding as of June 30, 2019
	Short-term and Long-term loans None
11.	Are any or all of the securities listed on the Philippine Stock Exchange
	Yes [x] No [ ]

12.	Indicate i	by check	mark wheth	ier the reg	gistrant:	

(a)	has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 and
	Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12
	months (or for such shorter period that the registrant was required to file such reports);
	· · · · · · · · · · · · · · · · · · ·

Yes [x] No [ ]

(b) Has been subject to such filing requirements for the past 90 days.

Yes [x] No [ ]

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

The consolidated financial statements include the accounts of Paxys, Inc. ("Paxys", the "Company", or the "Parent Company") and the following subsidiaries and joint ventures (collectively referred to as the "Group"):

			Percentage of Ownership				
			June 30,	2019	December 31, 201		
Subsidiaries	Place of Incorporation	Principal Activity	Direct	Indirect	Direct	Indirect	
Paxys N.V.*	Curacao	Investment Holding	100.0%	_	100.0%	_	
ScopeWorks Asia, Inc. (SWA)	Philippines	Data Conversion	100.0%		100.0%	-	
Paxys Realty, Inc. (PRI)	Philippines	Real Estate	100.0%		100.0%	_	
Paxys Global Services Pte Ltd (PGSPL)	Singapore	Business Process Outsourcing	100.0%	_	100.0%	_	
Paxys Global Services Pte Ltd ROHQ (PGS ROHQ)	Philippines	Shared Services	<del></del>	100.0%	_	100.0%	
Paxys Ltd.	Hong Kong	Investment Holding	100.0%	_	100.0%	-	
Simpro Solutions Ltd.	Hong Kong	Regional Office		50%	_	50%	
Simpro Solutions Philippines, Inc (Simpro Phils)**	. Philippines	Contact Center		50%		50%	
Paxys Global Services (Dalian) Ltd.	China	Contact Center	50%	_	50%	_	

<sup>\*</sup> As at June 30, 2019, Paxys N.V. owns 345,622,477 common shares of the Parent Company representing 30.09% of total outstanding capital stock

The unaudited consolidated financial statements as at and for the six-month period ended June 30, 2019 has been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. Accordingly, the unaudited consolidated financial statements do not include all of the information and footnotes required by generally accepted accounting principles in the Philippines ("Philippine GAAP") for complete financial statements as set forth in the Philippine Financial Reporting Standards (PFRS) and are filed as Annex A of this report.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A")

The MD&A is a discussion and analysis of the Group's financial performance for the six-month period ended June 30, 2019. The primary objective of this MD&A is to help the readers understand the dynamics of the Group's business and the key factors underlying the Group's financial results.

The MD&A for the six-month period ended June 30, 2019 should be read in conjunction with the unaudited consolidated financial statements and the accompanying notes, and are filed as Annex B of this report.

#### Item 3. Aging of Trade Receivables

Please see Annex C.

<sup>\*\*</sup> Corporate life ended in June 2018. Currently under dissolution and liquidation

#### PART II. SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: PAXYS, INC.

Tarcisio M. Medalla

Chairman of the Board and President

August 5, 2019

Mayette H. Tapia Corporate Secretary August 5, 2019

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

June 30, 2019 and December 31, 2018 and for the six-month period ended June 30, 2019 and 2018

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION As at June 30, 2019 and December 31, 2018 (Amounts in Thousands)

	June 30 (Unaudited)	December 31 (Audited)
ASSETS	(Onaudited)	(Audited)
Current Assets		
Cash and cash equivalents (Note 4)	₽3,471,111	₽3,155,310
Short-term investments (Note 5)	297,898	670,599
Trade and other receivables (Note 6)	40,308	38,904
Other current assets (Note 7)	23,088	20,159
Total Current Assets	3,832,405	3,884,972
Noncurrent Assets		3.5
Right-of-use (Note 18)	43,836	_
Property and equipment (Note 9)	7,597	7,918
Intangible assets (Note 10)	422	610
Other noncurrent assets (Note 11)	9,177	11,891
Total Noncurrent Assets	61,032	20,419
	₽3,893,437	₽3,905,391
		· ·
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	₽27,321	₽28,674
Lease liability - current portion (Note 18)	14,730	***
Income tax payable	-	208
Total Current Liabilities	42,051	28,882
Noncurrent Liabilities		
Lease liability (Note 18)	26,870	
Retirement liability (Note 17)	11,531	11,531
Other noncurrent liability	1,521	1,349
Total Noncurrent Liabilities	39,922	12,880
Total Liabilities	81,973	41,762
Equity		
Capital stock (Note 13)	1,148,535	1,148,535
Additional paid-in capital (Note 13)	451,364	451,364
Parent shares held by a subsidiary (Note 13)	(1,149,886)	(1,149,886)
Other equity reserves	451,118	517,358
Retained earnings	2,910,333	2,896,258
		2.072.700
Total Equity	3,811,464	3,863,629

See accompanying Management Discussion and Analysis and Selected Notes to Interim Condensed Consolidated Financial Statements.

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited) For the Six-month Periods Ended June 30, 2019 and 2018 (Amounts in Thousands, except Basic/Diluted Earnings per share)

	Six Months		Three	e Months	
	2019	2018	2019	2018	
SERVICE INCOME	₽41,534	₽45,300	₽20,150	<b>₽</b> 23,909	
COSTS OF SERVICES (Note 14)	(30,816)	(33,987)	(15,034)	(18,206)	
GROSS PROFIT	10,718	11,313	5,116	5,703	
GENERAL AND ADMINISTRATIVE EXPENSES (Note 15)	(52,141)	(48,598)	(22,363)	(22,966)	
INTEREST INCOME (Note 16)	57,021	38,357	28,780	19,830	
NET FOREIGN EXCHANGE GAIN (LOSS) (Note 16)	(2,072)	5,171	(2,059)	892	
INTEREST EXPENSE (Note 18)	(1,209)	_	(833)	-	
OTHER INCOME (Note 16)	315	733	212	596	
INCOME BEFORE INCOME TAX	12,632	6,976	8,853	4,055	
PROVISION FOR INCOME TAX				_	
NET INCOME	₽12,632	₽6,976	₽8,853	₽4,055	
EARNINGS PER SHARE					
Basic/Diluted Earnings Per Share	₽0.016	₽0.009	₽0.011	₽0.005	

See accompanying Management Discussion and Analysis and Selected Notes to Interim Consolidated Financial Statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

For the Six-month Periods Ended June 30, 2019 and 2018 (Amounts in Thousands)

	Six Months		Three	e Months	
	2019	2018	2019	2018	
NET INCOME	₽12,632	₽6,976	₽8,853	₽4,055	
OTHER COMPREHENSIVE INCOME					
Translation Gain (Loss)  Net fair value changes on financial assets at	(72,130)	178,682	(67,767)	62,964	
FVOCI	5,889	(5,005)	2,270	(2,553)	
	(66,241)	173,677	(65,497)	60,411	
TOTAL COMPREHENSIVE INCOME (LOSS)	( <del>P</del> 53,609)	₽180,653	( <del>P</del> 56,644)	₽64,466	

See accompanying Management Discussion and Analysis and Selected Notes to Interim Consolidated Financial Statements.

PAXYS, INC. AND SUBSIDIARIES

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited) For the Six-Month Periods Ended June 30, 2019 and 2018 (Amounts in Thousands)

				Total Equity A	Total Equity Attributable to Equity Holders of the Parent Company	iity Holders of	the Parent Co	npany
				Parent	Other E	Other Equity Reserve		
				shares held		Unrealized		
		Additional		by a		gains on		
	Capital Stock	Paid-in		subsidiary	Cumulative	financials		
	P1 Par Value	Capital	Retained	(Note 13)	Translation	assets at Actuarial	Actuarial	
	(Note 13)	(Note 13) (Notes 13)	Earnings		Adjustments	FVOCI loss	loss	Total
At December 31, 2018	₱1,148,535	₽451,364	P451,364 P2,896,258	( <del>P</del> 1,149,886)	₽523,263	( <b>P</b> 4,678)	(P1,227)	F3,863,629
Adjustment for PFRS 16 Adoption	1	ı	1,443	*******	-	1		1,443
At January 1, 2019	1,148,535	451,364	2,897,701	(1,149,886)	523,263	(4,678)	(1,227)	3,865,072
Total comprehensive income (loss) for the	ţ.							
period			12,632		(72,129)	5,889		(53,608)
At June 30, 2019	₱1,148,535	<b>P</b> 451,364	₽2,910,333	P451,364 P2,910,333 (P1,149,886)	₽451,134	₽1,211	(₱1,227)	₽3,811,464
				***************************************			TATAL STREET,	

Total Equity Attributable to Equity Holders of the Parent Company

					Total	₱3,724,839	180,653	₽3,905,492
				Actuarial	gains	₽5,731		₽5,731
Other Equity Reserve	Unrealized	gains on	financials	assets at	FVOCI	₽14,765	(5,005)	₽9,760
Other E			Cumulative	Translation	Adjustments	₱385,102	178,682	<b>₽</b> 563,784
		Parent shares	held by a	subsidiary	(Note 13)	(P1,149,886)	1	(P1,149,886)
				Retained	Earnings	P451,364 P2,869,228	976,9	P451,364 P2,876,204 (P1,149,886)
		Additional	Paid-in	Capital	(Notes 13)	P451,364	i i	P451,364
			Capital Stock	P1 Par Value	(Note 13)	₱1,148,535	1	₱1,148,535
						At January 1, 2018	Total comprehensive income for the period	At June 30, 2018

See accompanying Management Discussion and Analysis and Selected Notes to Interim Consolidated Financial Statements.

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) For the Six-month Periods Ended June 30, 2019 and June 30, 2018 (Amounts in Thousands)

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽12,632	₽6,976
Adjustments for:	,	<b>,</b>
Interest income	(57,021)	(38,357)
Depreciation and amortization:	` , ,	` , ,
Right-of-use assets	7,301	_
Property and equipment and intangibles	2,405	774
Unrealized foreign exchange (gain) loss	1,392	(4,134)
Provision for non-recoverability of input value-added tax	<i>-</i>	780
Operating loss before working capital changes	(33,291)	(33,961)
Decrease (increase) in:	()/	(,,
Trade and other receivables	(1,179)	(6,486)
Other current assets	(3,184)	(3,506)
Other noncurrent assets	(191)	(72)
Increase (decrease) in:	(/	()
Trade and other payables	(118)	1,066
Other noncurrent liabilities	172	
Cash used for operations	(37,791)	(42,959)
Interest received	56,796	39,251
Net cash used in operating activities	19,005	(3,708)
CASH FLOWS FROM INVESTING ACTIVITIES Decrease in short-term investments Acquisition of property and equipment and intangibles	378,589 (1,896)	57,712 (3,108)
Net cash provided by investing activities	376,693	54,604
CASH FLOWS FROM FINANCING ACTIVITIES Principal paid on lease liabilities Interest expense on lease liabilities	(7,586) 1,209	_ _ _
Net cash used in financing activities	(6,377)	_
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(73,520)	182,816
NET INCREASE IN CASH AND CASH EQUIVALENTS	315,801	233,712
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	3,155,310	2,758,529
CASH AND CASH EQUIVALENTS AT END OF PERIOD	₽3,471,111	₽2,992,241

See accompanying Management Discussion and Analysis and Selected Notes to Interim Consolidated Financial Statements.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Paxys, Inc. ("Paxys", the "Company", or the "Parent Company") is an investment holding company incorporated in the Philippines and listed on the Philippine Stock Exchange (stock symbol: PAX). It was formerly known as Fil-Hispano Holdings Corporation and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1952. At present, the Parent Company's operating subsidiaries provide general transcription, data conversion, contact center and back office outsourcing services. As of June 30, 2019, its major shareholders are All Asia Customer Services Holdings Ltd. (AACSHL), a privately-held company incorporated in Hong Kong, and Paxys NV, a wholly owned subsidiary of the Company, with 54.93% and 30.09% interests, respectively. The registered office address of Paxys is at 15th Floor, 6750 Ayala Office Tower, Ayala Avenue, Makati City, Philippines.

#### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The unaudited interim condensed consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS includes statements named PFRS, Philippine Accounting Standards (PAS) and Philippine interpretations from the International Financial Reporting Interpretations Committee (IFRIC) issued by the Financial Reporting Standards Council.

The unaudited interim condensed consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value though other comprehensive income (FVOCI), which have been measured at fair value. The unaudited interim condensed consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional and presentation currency. All values are rounded to the nearest thousands (\$\partial{P}000\$), except when otherwise indicated.

#### Statement of Compliance

The unaudited interim condensed consolidated financial statements for the six-month period ended June 30, 2019 have been prepared in accordance with PAS34, *Interim Financial Reporting*. Accordingly, the unaudited interim consolidated financial statements do not include all of the information and footnotes required by generally accepted accounting principles in the Philippines ("Philippine GAAP") for complete financial statements as set forth in the PFRS.

#### Adoption of New and Revised PFRS

"The Group" adopted the following new and revised PFRS effective January 1, 2019:

PFRS 16, Leases – The most significant change introduced by the new standard is that almost all
leases will be brought onto lessees' statement of financial position under a single model
(except leases which term is less than 12 months or underlying asset is of low-value), eliminating the
distinction between operating and finance leases. Lessor accounting, however, remains largely
unchanged and the distinction between operating and finance lease is retained.

The Group used a modified retrospective approach for PFRS 16 adoption. Under this approach, the lease liability is measured at the present value of the remaining lease payments and discounted using the incremental borrowing rate without the need for prior year restatement. As of January 1, 2019, the Group recognized a right-of-use assets and lease liabilities amounting to ₱51.1 million. These are measured at present value of lease payments discounted using the Company's incremental borrowing rate of 7.52% and adjusted by prepayments and accrued rentals prior to PFRS 16 adoption. The impact in the group's Retained Earnings at January 1, 2019 amounted to ₱1.4 million. (See Note 18)

Additional disclosures on the adoption of the new and revised PFRS have been included in the notes to the interim consolidated financial statements, as applicable.

#### New and Revised PFRS Not Yet Adopted

Relevant new and amended PFRS, which are not yet effective for the period ended June 30, 2019 and have not been applied in preparing the unaudited interim condensed consolidated financial statements, are summarized below.

#### Deferred effectivity -

• Amendment to PFRS 10, Consolidated Financial Statements, and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture — The amendments address a current conflict between the two standards and clarify that gain or loss should be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, is now deferred indefinitely until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Under prevailing circumstances, the adoption of the foregoing new and revised PFRS are not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the interim condensed consolidated financial statements, as applicable.

#### Basis of Consolidation

The interim condensed consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries:

	Place of		201	9	201	8
Subsidiaries	Incorporation	Principal Activity	Direct	Indirect	Direct	Indirect
Paxys N.V.*	Curacao	Investment holding	100%	-	100%	
ScopeWorks Asia, Inc. (SWA)	Philippines	Data conversion	100%	-	100%	
Paxys Realty, Inc.	Philippines	Real Estate	100%	-	100%	
Paxys Global Services Pte Ltd (PGSPL)	Singapore	Business Process Outsourcing	100%		100%	
Paxys Global Services Pte Ltd ROHQ (PGS ROHQ)	Philippines	Shared services	-	100%	-	100%
Paxys Ltd.	Hong Kong	Investment holding	100%		100%	_

<sup>\*</sup>Paxys N.V. owns 345,622,477 common shares of the Parent Company representing 30.09% of the total outstanding capital stock of the Parent Company

The Parent Company and its subsidiaries are collectively referred to as "the Group."

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting years as that of the Parent Company. The interim condensed consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All intercompany accounts, transactions and balances including intercompany profits, unrealized profits and losses and dividends are eliminated in full in the consolidated financial statements.

#### Foreign Currencies

The Group's interim condensed consolidated financial statements are presented in Philippine peso, which is also the Parent Company's functional and presentation currency. The Philippine peso is the currency of the primary economic environment in which the Group operates. This is also the currency that mainly influences the revenue and cost of rendering products and services. All the subsidiaries, associates and joint ventures evaluate their primary economic and operating environment and determine their functional currency. Items included in the financial statements of each entity are initially measured using that functional currency.

The functional currency of the Parent Company, SWA, Simpro Philippines, PGS and PGS ROHQ is the Philippine Peso. The functional currency of PGSPL is Singapore Dollar (SG\$). The functional currency of Paxys Ltd., Simpro Solutions Limited and Paxys N.V. is U.S. Dollar (US\$).

Transactions in foreign currencies are initially recorded in the functional currency spot rates at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional closing rate of exchange at the end of the reporting period. The exchange differences arising on settlement or translation of monetary items are recognized in profit or loss.

Foreign operations. On consolidation, the assets and liabilities of foreign operations are translated into Philippine pesos at the rate of exchange prevailing at the reporting date and their income statements are translated at weighted average exchange rates at the end of the year. The exchange differences arising on translation for consolidation are included in the cumulative translation adjustment, a separate component of equity under other equity reserves. Upon disposal of a foreign operation, the cumulative translation adjustment relating to that particular foreign operation is recognized in profit and loss.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when:

- It is expected to be realized or intended to sold or consumed in normal operating cycle
- It is held primarily for the purpose of trading
- It is expected to be realized within twelve months after the reporting period, or
- It is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as noncurrent. A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as noncurrent.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid deposits that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value.

#### Financial Assets and Liabilities

Date of Recognition. Financial assets and liabilities are recognized in the statement of financial position when the Group becomes a party to the contractual provisions of a financial instrument. All regular way purchases and sales of financial assets are recognized on the trade date (i.e., the date that the Group commits to purchase the asset). Regular way purchases or sales are purchases or sales of financial assets that require delivery of the assets within the period generally established by regulation or convention in the market place.

Initial Recognition. Financial instruments are recognized initially at fair value of the consideration given (in the case of an asset) or received (in the case of a liability). Transaction costs are included in the initial measurement of all financial instruments, except for financial instruments classified as fair value through profit or loss (FVPL). Fair value is determined by reference to the transaction price or other market prices. If such market prices are not readily determinable, the fair value of the consideration is estimated as the sum of all future cash payments or receipts, discounted using the prevailing market rate of interest for similar instruments with similar maturities.

"Day 1" Difference. Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation

technique whose variables include only data observable from the market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. For each transaction, the Group determines the appropriate method of recognizing a "Day 1" difference amount.

Classification. Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are recognized in profit or loss. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax.

The Group classifies its financial assets into the following categories: financial assets at FVPL, financial assets at amortized cost and financial assets through other comprehensive income (FVOCI). The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities at amortized cost.

The classification of financial instruments largely depends on the Group's business model.

The Group classifies its Unit Investment Trust Fund (UITF) as financial asset or financial liabilities at FVPL.

Financial Assets at Amortized Cost. A financial asset shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less allowance for impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

Financial assets at amortized cost are included in current assets if maturity is within 12 months from the reporting date. Otherwise, these are classified as noncurrent assets.

Cash and cash equivalents, trade and other receivables and held-to-maturity investments are classified under this category.

Financial Assets at FVOCI. For debt instruments, financial assets shall be measured at fair value through other comprehensive income if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For equity instruments, the Group may irrevocably designate the financial asset to be measured at FVOCI in case the above conditions are not met.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. After initial recognition, financial assets at FVOCI are measured at fair value with unrealized gains or losses recognized in OCI and are included under "Other equity reserves" account in the equity section of the unaudited interim consolidated statement of financial position. These fair value changes are recognized in equity and are not reclassified to profit or loss in subsequent periods.

The Group classifies its quoted debt and equity instruments under this category.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or impaired or through the amortization process.

Trade and other payables (excluding statutory payables) are classified under this category.

#### Reclassification

For a financial asset reclassified out of the financial assets at FVOCI category to financial assets at amortized cost, any gain or loss previously recognized in OCI, and any difference between the new amortized cost and maturity amount, are amortized to profit or loss over the remaining life of the investment using the effective interest method. If the financial asset is subsequently impaired, any gain or loss that has been recognized in OCI is reclassified from equity to profit or loss.

In the case of a financial asset that does not have a fixed maturity, the gain or loss shall be recognized in profit or loss when the financial asset is sold or disposed. If the financial asset is subsequently impaired, any previous gain or loss that has been recognized in OCI is reclassified from equity to profit or loss.

#### Impairment of Financial Assets

The Group assesses at the end of each reporting period whether a financial asset or a group of financial assets is impaired.

#### Financial Assets Carried at Amortized Cost.

The Group records an allowance for "expected credit loss". Expected credit losses (ECL) are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade and other receivables, the Group has established a provision matrix that is based on the industry's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Financial Asset at FVOCI. For debt instruments classified as financial asset at FVOCI, the impairment is assessed based on the same criteria as financial assets carried at amortized cost. Interest income continues to be recognized on the reduced carrying amount using the interest rate used to discount the future cash flows for the purpose of measuring the impairment loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed in profit or loss.

#### Derecognition of Financial Assets and Liabilities

A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized by the Group when:

- The rights to receive cash flows from the asset has expired; or
- The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- The Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and benefits of the asset, or (b) has neither transferred nor retained substantially all the risks and benefits of the asset, but has transferred control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and benefits of the asset nor transferred control of the asset, the

asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset, if any, is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to pay.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment in value. The cost of property and equipment consists of its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Cost also includes the cost of replacing the part of such property and equipment and borrowing costs for long-term construction projects when the recognition criteria are met.

Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally recognized as expense in the period such costs are incurred. Depreciation commences once the property and equipment are available for use and is calculated on a straight-line basis over the estimated useful life of the asset as follows:

Asset Type	Number of Years
Computer equipment	3 to 5
Communication equipment	3 to 5
Leasehold improvements	5 or lease term, whichever is shorter
Office furniture, fixtures and equipment	5
Transportation equipment	5

#### Other Intangible Assets

Other intangible assets with finite useful lives are composed of the Company's website and software packages. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortization expense on intangible assets with finite lives is recognized under "Costs of services" and "General and administrative expenses" accounts in the consolidated statement of income.

#### Investments in Joint Ventures

The Parent Company has interests in joint ventures, whereby the venturers have a contractual arrangement that establishes joint control. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venture has an interest.

Interest in a joint venture is initially recognized at cost and subsequently accounted for under the equity method of accounting. Under the equity method of accounting, the interest in a joint venture is carried at cost plus post-acquisition changes in the Group's share in the net assets of the joint venture, less any impairment in value. The share in the results of the operations of the joint venture is recognized in profit or loss. The Group's share of post-acquisition movements in the joint venture's equity reserves is recognized directly in equity. Profits or losses resulting from the transactions between the Group and the joint venture are eliminated to the extent of the interest in the joint venture and for unrealized losses to the extent that there is no evidence of impairment of the asset transferred. Dividends received are treated

as a reduction of the carrying value of the interest. If the Group's share of losses of a joint venture equals or exceeds its interest in the joint venture, the Group discontinues recognizing its share of further losses.

After the application of the equity method, the Group determines at the end of each reporting year whether there is any objective evidence that the investment is impaired. If this is the case, the amount of impairment is calculated as the difference between the carrying amount of the investment and recoverable amount and recognizes the difference in profit or loss.

After the Group's investment is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the entity has incurred legal or constructive obligations or made payments on behalf of the joint venture. If the joint venture subsequently reports profits, the Group resumes the recognition of its share of those profits only after its share of the profits equals the share of losses not previously recognized.

#### Equity

Capital stock is measured at par value for all shares issued. Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax. Proceeds and/or fair value of consideration received in excess of par value are recognized as additional paid-in capital (APIC).

APIC on stock options represents the cumulative compensation expense recognized from equity-settled share-based payment plan, net of cumulative compensation expense related to exercised and expired stock options.

Parent Shares Held by a Subsidiary. Where any entity of the Group purchases the Parent Company's shares (treasury stock), the consideration paid, including any directly attributable incremental costs (net of related taxes), is deducted from equity until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transactions costs and the related income tax effect, is included in equity attributable to the Parent Company's equity holders.

Retained earnings represent accumulated earnings net of dividends declared.

Other equity reserves comprise items of income and expense, including reclassification adjustments, that are not recognized in consolidated statement of income as required or permitted by other PFRS.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and value-added tax or duties. The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Company has concluded that it is acting as principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Service Income. Revenue is recognized as services are rendered.

Interest Income. Revenue is recognized as the interest accrues using the effective interest method, that is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

Equity in Net Earnings (Losses) of Joint Ventures. The Company recognizes its share in the net income (loss) of joint ventures proportionate to its interest in the joint ventures in accordance with the equity method of accounting for investments.

Other Income. Revenue is recognized when there is an incidental economic benefit, other than the usual business operations, that will flow to the Company through an increase in asset or reduction in liability and that can be measured reliably.

#### Cost and Expense Recognition

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Costs and expenses are recognized in the consolidated statement of income in the year these are incurred.

#### **Employee Benefits**

Short-term Employee Benefits. The Group recognizes a liability net of amounts already paid and an expense for services rendered by employees during the year. Short-term employee benefits given by the Group to its employees include salaries and wages, social security contributions, short-term compensated absences, bonuses and non-monetary benefits.

Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

Retirement Benefits. Retirement benefit costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. The calculation of defined benefit obligations is performed annually by a qualified actuary.

Remeasurements of the retirement liability, which comprise actuarial gains and losses, are recognized immediately in Other Comprehensive Income. The Group determines the net interest expense to measure the defined benefit obligation at the beginning of the annual period to the then defined benefit liability, taking into account any changes in the defined benefit liability during the year as a result of contributions and benefit payments.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

The retirement liability recognized by the Group is the present value of the defined benefit obligation. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rate of government bonds that have terms to maturity approximating the terms of the related retirement and other long-term benefits liability.

Termination Benefits. Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal, or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after end of the reporting year are discounted to present value.

#### Leases

At the inception of a contract, the Group assesses whether a contract is, or contains, a lease.

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether contract conveys the right to control the use of an identified asset, the Group assesses whether:

- The contract involves the use of an identified asset this may be specified or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- The Group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and,
- The Group has the right to direct the use of the asset. The Group has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used. In rare cases where the decision about how and for what purpose the asset is predetermined, the Group has the right to direct the use of the asset if either:
- The Group has the right to operate the asset; or
- The Group designed the asset in a way that predetermines how and for what purpose it will be used.

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred.

The right-of-use asset is subsequently amortized using the straight-line method from the commencement date to earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use asset are determined on the same basis as those of property and equipment. In addition, the right of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate.

Lease payments included in the measurement of the lease liability is mainly composed of fixed payments and variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, or if the Group changes its assessment of whether it will exercise an extension or termination option. When the liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's interim condensed consolidated financial statements in compliance with PFRS requires management to make judgment and estimates that affect certain reported amounts and disclosures. The judgment and estimates used in the interim condensed consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Accordingly, actual results could differ from those estimates, and such estimates will be adjusted accordingly.

#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgment which have the most significant effect on the amounts recognized in the interim condensed consolidated financial statements.

Determination of Functional Currency. Based on the economic substance of the underlying circumstances, the Group has determined that its functional currency is the Philippine Peso. The Philippine Peso is the currency of the primary economic environment in which the Parent Company and certain subsidiaries operate. It is the currency that mainly influences the sale of services and the costs of providing the services.

Determination of Operating Segments. Determination of operating segments is based on the information about components of the Group that management uses to make decisions about the operating matters. Operating segments use internal reports that are regularly reviewed by the Parent Company's chief operating decision maker, which is defined to be the Parent Company's BOD, in order to allocate resources to the segment and assess its performance. The Parent Company reports separate information about an operating segment that meets any of the following quantitative thresholds: (a) its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments; (b) the absolute amount of its reported profit or loss is 10% or more of the greater, in absolute amount, of (i) the combined reported profit of all operating segments that did not report a loss and (ii) the combined reported loss of all operating segments that reported a loss; and (c) its assets are 10% or more of the combined assets of all operating segments.

The Group determined that its operating segments are organized and managed separately based on the nature of the business segment, with each business representing a strategic business segment.

Non-Recognition of Deferred Tax Liability (DTL) on Undistributed Income of a Foreign Subsidiary. Since Paxys N.V., a company incorporated and domiciled in Curacao, is a wholly owned subsidiary by the Parent Company, management believes that the Parent Company can control the timing of the dividend distribution of Paxys N.V. to the Parent Company. Thus, no deferred tax liability was recognized on the undistributed income of Paxys N.V.

Leases. Management applied PFRS 16 standard in classifying its leases. Right of use asset and lease liability for outstanding lease commitments was recognized as of January 1, 2019.

Other Lease Commitments. The Company has various lease agreements which do not qualify under PFRS 16 as of January 1, 2019. These leases are classified as short-term lease (12 months or less) and/or the underlying assets have no significant value, thus, accounted for under operating lease principle.

Rent expense amounted to ₱120 thousand for the six-month period ended June 30, 2019. Prior to PFRS 16 adoption, the group recognized rent expense amounting to ₱6.5 million for the period ended June 30, 2018. See notes 14 and 15.

Provisions and Contingencies. The Group is involved in various labor disputes, litigations, claims and tax assessments that are normal to its business. Based on the opinion of the Group's legal counsels on the progress and legal grounds of certain claims and assessments, no provision is deemed necessary in 2019 and 2018. The Group has no outstanding provision for probable losses as at June 30, 2019 and December 31, 2018.

#### **Estimates and Assumptions**

The key assumptions concerning future and other key sources of estimation at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Determination of Fair Value of Financial Instruments. PFRS require that certain financial assets and liabilities be carried at fair value. When the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using degree of judgment required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

Estimation of Useful Lives of Property and Equipment and Other Intangible Assets with Finite Useful Lives. The useful life of each of the Company's items of property and equipment and intangible assets with finite useful lives is estimated based on the period over which the assets are expected to be available for use. Such estimation is based on a collective assessment of similar business, internal technical evaluation and experience with similar assets. There is no change in the estimated useful lives of property and equipment and other intangible assets with finite useful lives in 2019 and 2018.

Estimation of Impairment Losses on Receivables. The Company maintains allowance for doubtful accounts at a level based on the result of the individual and collective assessment. Under the individual assessment, the Company considers the payment history, past due status and term. The collective assessment would require the Company to group its receivables based on the credit risk characteristics (customer type, length of the Company's relationship with the customers, average age of accounts and collection experience) of the customers.

Allowance for impairment losses on trade and other receivables amounted to ₱96.6 million as at June 30, 2019 and December 31, 2018, respectively. The carrying values of trade and other receivables amounted to ₱40.3 million and ₱38.9 million as at June 30, 2019 and December 31, 2018, respectively (see Note 6).

Determination of Realizability of Input Value Added Tax (VAT). The carrying amount of input tax is reviewed at each reporting date and reduced to the extent that it will be not be utilized. The carrying amount of the asset is reduced through the use of an allowance account.

An increase in provision for potential losses on input tax would increase the Company's recorded expenses and decrease current assets.

The carrying value of input VAT, net of allowance, amounted to ₱19.9 million and ₱18.2 million as at June 30, 2019 and December 31, 2018, respectively (see Note 7). Allowance for non-recoverability of Input VAT amounted to ₱49.6 million as at June 30, 2019 and December 31, 2018, respectively.

Determination of Retirement liability. The cost of defined benefit pension plans and other postemployment medical benefits as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The retirement liability amounted to \$\P\$11.5 million as at June 30, 2019 and December 31, 2018, respectively (See Note 17).

#### 4. Cash and Cash Equivalents

	Jun 30, 2019	Dec 31, 2018
Cash on hand and in banks	₽26,086	₽37,369
Cash equivalents	3,445,025	3,117,941
	₽3,471,111	₽3,155,310

Cash in banks earn interest at the prevailing bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates.

#### 5. Short-term investments

This account consists of:

	Jun 30, 2019	Dec 31, 2018
Financial Assets at Amortized Cost	₽141,142	₽517,537
Financial Assets at Fair Value though		
Other Comprehensive Income (OCI)	154,930	153,062
Through Profit or Loss	1,826	
	₽297,898	<b>₽</b> 670,599

#### 6. Trade and Other Receivables

	Jun 30, 2019	Dec 31, 2018
Trade	₽20,542	₽21,387
Advances to related parties	84,020	83,174
Other receivables	32,365	30,962
	136,927	135,523
Allowance for impairment losses	(96,619)	(96,619)
	₽40,308	₽38,904

Trade receivables are noninterest-bearing and generally have 30 to 60 day terms. Other receivables which includes advances to employees, security deposits and other nontrade receivables are expected to be settled/liquidated within the year.

#### 7. Other Current Assets

This account consists of:

	Jun 30, 2019	Dec 31, 2018
Input VAT, net of allowance for unrecoverability	₽19,871	₽18,242
Advance rentals and other prepayments	3,217	1,917
	₽23,088	₽20,159

#### 8. Investments in Joint Venture

Percentage	of Owner	ship
I CI CCIICIA C	Or Owner	Junio

Joint venture	Place of Incorporation	Principal Activity	Jun 30, 2019	Dec 31, 2018
PGS Dalian	China	Contact center	50%	50%
Simpro Solutions Limited	Hong Kong	Contact center	50%	50%

The Company recognizes its interest in these joint ventures using equity method of accounting.

Investments in joint ventures as at June 30, 2019 and December 31, 2018 are nil. Due to share of accumulated losses, investment in PGS Dalian and Simpro Solutions Limited already depleted, thus, Paxys did not recognize further losses for the six-month period ended June 30, 2019 and in 2018.

#### 9. Property and Equipment

The movement of this account follows:

			Ju	ne 30, 2019		
	Computer Equipment	Communication Equipment	Leasehold Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Total
Cost						
Balance at beginning of period	₽109,584	₽7,624	₽159,084	₽14,060	₽9,749	₽300,101
Additions	29	_	1,389	418	_	1,836
Balance at end of period	109,613	7,624	160,473	14,478	9,749	301,937
Accumulated Depreciation						
Balance at beginning of period	106,973	7,624	156,129	11,808	9,649	292,183
Depreciation for the period	535	_	921	601	100	2,157
Balance at end of period	107,508	7,624	157,050	12,409	9,749	294,340
Net Book Value	₽2,105	<del>P</del> _	₽3,423	₽2,069	₽_	₽7,597

Property and equipment are depreciated using the economic lives as follows:

Computer equipment 3 to 5 years Communication equipment 3 to 5 years

Leasehold improvements 5 years or lease term, whichever is shorter

Office furniture, fixtures and equipment 5 years
Transportation equipment 5 years

December 31, 2018 Office Furniture, Communication Leasehold Fixtures and Transportation Computer Total Equipment Equipment Equipment Equipment Improvements Cost ₽155,931 ₽11,970 ₽10,712 ₽292,742 Balance at beginning of year ₽106,505 ₽7,624 Additions 3.079 3,153 2,090 8,322 (963)(963)Disposals 109,584 159,084 14,060 9,749 300,101 Balance at end of year 7,624 **Accumulated Depreciation** 10,411 291,061 106,304 7,624 155,512 11,210 Balance at beginning of year 598 201 2,085 Depreciation for the year 669 617 (963)(963)Disposals

As of June 30, 2019 and December 31, 2018, fully depreciated property and equipment with aggregate cost amounting to \$\text{P}58.1\$ million are still being used in the operations.

7,624

₽-

156,129

₽2,955

11,808

₽2,252

9,649

₽100

292,183

₽7,918

#### 10. Intangible Assets

Balance at end of year

Net Book Value

Movements in this account are as follows:

106,973

₽2,611

Jun 30, 2019	Dec 31, 2018
₽610	₽420
(248)	(394)
60	584
₽422	₽610
₽15,511	₽15,451
(15,089)	(14,841)
₽422	₽610
	₽610 (248) 60 ₽422 ₽15,511 (15,089)

Intangible assets include acquired website and software packages which are amortized over three to five years.

#### 11. Other Noncurrent Assets

Other noncurrent assets pertain to rental and security deposits on lease agreements, which are refundable at the end of various lease periods. As at June 30, 2019 and December 31, 2018, the account amounted to \$\mathbb{P}9.2\$ million and \$\mathbb{P}11.9\$ million, respectively.

#### 12. Trade and Other Payables

	Jun 30, 2019	Dec 31, 2018
Trade payables	₽2,306	₽2,250
Accrued expenses	11,632	11,998
Dividends payables	6,554	6,554
Statutory payable	6,494	7,143
Other current liabilities	335	729
	₽27,321	₽28,674

Trade payables are noninterest-bearing and are normally settled on a 90-day term.

Accrued expenses mainly represent accruals for utilities, communication, and other employee benefits. Statutory payables represent withholding tax payable and other liabilities to the government.

#### 13. Stockholders' Equity

#### Capital Stock

On June 27, 2008, the Company's Board of Directors authorized and approved the increase in authorized capital stock from \$\mathbb{P}\$1,200 million to \$\mathbb{P}\$1,800 million by way of a stock dividend declaration.

		Number of Shares	
	Number of Shares	Issued and	
	Authorized	Outstanding	Cost
Balance as at and beginning and end			_
of period	1,800,000,000	1,148,534,866	₽1,148,535

#### Parent Shares Held by a Subsidiary

In October 2014, Paxys N.V., a wholly-owned subsidiary of the Parent Company, completed the tender offer to acquire 345,622,477 common shares of the Parent Company representing 30.09% of its outstanding capital stock.

#### Additional Paid In Capital (APIC)

This account consists of:

Premium on issuance of shares of stocks	₽348,213
Premium on forfeited stock option	103,151
	₽451,364

Premium on issuance of shares of stocks represents the excess of paid-up capital over the par value of capital stock. Premium on forfeited stock options represents increase in equity arising from equity-settled share-based payment transactions.

#### 14. Cost of Services

	Six Mo	onths	Three N	Aonths
	2019	2018	2019	2018
Personnel cost	₽18,067	₽24,605	₽8,495	₽13,452
Depreciation and amortization on:				
Right-of-use	3,276	_	1,638	_
Property, equipment, and	2,145	640	1,085	354
intangibles				
Security and janitorial services	1,997	1,245	1,089	632
Utilities	1,966	1,966	1,059	1,005
Communication	1,663	1,055	820	528
Outside services	649	678	324	356
Repairs and maintenance	331	123	331	99
Travel	190	197	84	81
Association	136	22	68	11
Rent	45	2,976	13	1,488
Others	351	480	28	200
	₽30,816	₽33,987	₽15,034	₽18,206

#### 15. General and Administrative Expenses

	Six Months		Three Months	
	2019	2018	2019	2018
Professional fees	₽23,268	₽21,187	₽9,674	₽9,354
Personnel cost	16,544	15,941	6,545	8,374
Depreciation and amortization on:				
Right-of-use	4,026	_	2,013	
Property, equipment, and intangibles	260	134	138	73
Insurance	1,633	867	860	414
Utilities	1,292	1,144	644	582
Communication	886	883	446	445
Security and janitorial services	817	783	388	391
Transportation and travel	595	960	313	478
Taxes and licenses	455	401	149	162
Entertainment, amusement and recreation	441	398	178	155
Bank charges	396	658	271	209
Supplies	251	278	95	176
Repairs and maintenance	137	87	75	35
Rent	75	3,489	33	1,769
Provision for impairment losses on:				
Trade and other receivables	6	<u></u>	6	-
Input VAT	-	780	-	=
Others	1,059	608	535	349
	₽52,141	₽48,598	₽22,363	₽22,966

#### 16. Interest Income, Foreign Exchange Gains and Losses, and Other Income

#### Interest Income

Interest income for the comparative periods was generated mainly from bank deposits, short-term placements, and short-term bonds amounting to ₱57.0 million and ₱38.4 million as at June 30, 2019 and June 30, 2018, respectively.

#### Foreign Exchange

Net foreign exchange loss amounted to P2.1 million for the six-month period ended June 30, 2019 and P5.2 million net foreign exchange gain for the six-month period ended June 30, 2018.

#### Other Income - net

Other income for the six-month period ended June 30, 2019 and June 30, 2018 pertains to rental and miscellaneous income.

#### 17. Retirement Benefits

The Parent Company and SWA maintain separate unfunded, non-contributory, defined benefit plans covering all eligible employees. An independent actuary conducts an actuarial valuation of the retirement liability. The latest actuarial report was dated December 31, 2018.

The retirement benefits recognized in the consolidated statement of income is as follows:

	December 31, 2018
Current service cost	₽285
Interest cost	224
	₽509

The cumulative remeasurement gain on retirement liability recognized as other comprehensive income follows:

	December 31, 2018
Balance at beginning of year	₽5,731
Remeasurement loss	(6,958)
Balance at end of year	(₽1,227)

Changes in the present value of obligation are as follows:

	December 31, 2018
Balance at beginning of year	₽4,064
Current service cost	285
Interest cost	224
Remeasurement loss recognized in OCI	6,958
Balance at end of year	₽11,531

The principal assumptions used in determining the cost of retirement benefits of the Group are shown below:

Discount rate	7.53%
Salary increase rate	2.00%

#### 18. Lease Commitments

The Group has adopted PFRS 16 in preparing the consolidated financial statements as of January 1, 2019. Accordingly, the Group recognized right-of-use assets and lease liabilities amounting to ₱51.1 million. These are measured at present value of the lease payments discounted using the Company's incremental borrowing rate at 7.52%. Advanced payment and prepaid rent amounting to ₱2.9 million and ₱0.3 million, respectively was deducted from lease liabilities at the inception of the lease.

Movements in right-of-use assets and lease payments under leases as of June 30, 2019 are summarized below:

Right-of-use assets, January 1, 2019	₽51,138
Less: Amortizations under Cost of Service	(3,276)
Amortization under General and Administrative Expense	(4,026)
Right-of-use assets, June 30, 2019	₽43,836
Lease liabilities  Lease payments within one year	₽15,774
After one year but not more than five years	35,538
Total lease payments (lease liability, January 1, 2019)	51,312
Amount representing interest	(6,551)
Present value of minimum lease payments	44,761
Adjustment for advanced payments made	(3,161)
Current portion	14,730
Noncurrent portion	26,870

#### 19. Segment Information

The Group's operating businesses are organized and managed separately according to the nature of the services provided, with each segment representing a strategic business unit that offers different services and serves different markets.

Segment Assets and Liabilities. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, property and equipment and other intangible assets, net of allowances and provision. Segment liabilities include all operating liabilities and consist principally of accounts payable and other liabilities.

Inter-segment Transactions. Segment revenues, segment expenses and segment performance include transfers among business segments. Such transfers are eliminated in consolidation.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating income or loss and is measured consistently with operating income or loss in the consolidated financial statements.

Business segment information is reported on the basis that is used internally for evaluating segment performance and deciding how to allocate resources among operating segments.

For management purposes, the Company is organized into business units based on their products and services and has four reportable operating segments as follows:

- Data Conversion This segment includes data transcription and scoping services, voice-to-text message conversion and electronic data encoding and processing.
- Others This segment includes the operations of the Parent Company and its non-operating subsidiaries.

Business Segment <u>Data</u>
The following table presents revenues and expenses information and certain assets and liabilities information regarding the business segments for the six-month periods ended June 30, 2019 and 2018:

		June 30, 2019	2019	
	Data Conversion	Others	Eliminations	Consolidated
Results of Operations				
Segment revenues from external customers	₽41,534	4	aL	₽41,534
Segment expenses	(42,745)	(40,212)	_	(82,957)
Segment result	(1,211)	(40,212)	]	(41,423)
Interest income	125	26,896	ı	57,021
Net foreign exchange gain	(284)	(1,788)		(2,072)
Other segment operating income – net	289	26	***	315
Interest expense	(918)	(291)		(1,209)
Net income (loss)	(₱1,999)	14,631	d.	₽12,632
Assets and Liabilities				
Segment assets	P88,312	₽5,460,566	(P1,655,441)	P3,893,437
Segment liabilities	97,496	176,706	(192,229)	81,973
Other Seament Information				
Capital expenditures:				
Property and equipment	₽1,836	d.	d-I	₽1,836
Intangibles	99	4	ı	09
Depreciation and amortization on:				
Right-of-use	3,276	4,026	i	7,302
Property, equipment and intangibles	2.225	180	I	2.405

		June 30, 2018	2018	
FALL TA LEMMERTING	Data			1
	Conversion	Others	Eliminations	Consolidated
, , , , , , , , , , , , , , , , , , ,				
Results of Operations				
Segment revenues from external customers	₽45,300	1	4	₽45,300
Segment expenses	(42,311)	(40,274)	*****	(82,585)
Segment result	2,989	(40,274)	l	(37,285)
Interest income	140	38,217	1	38,357
Net Foreign exchange gain	1,810	4,587	(1,226)	5,171
Other segment operating income - net	310	423	- I	733
Net income	₽5,249	2,953	(1,226)	₽6,976
Assets and Liabilities	·			
Segment assets	P64,212	₽5,532,521	(P1,659,419)	P3,937,314
Segment liabilities	68,420	159,666	(196,264)	31,822
Other Segment Information				
Capital expenditures:				
Property and equipment	₱3,108	d.	4	P3,108
Intangibles	1	1	l	ı
Depreciation and amortization on property,	673		*****	
equipment and intangibles		101		774

Geographical Segment Data

The following table presents the revenue and expenditure and certain asset information regarding geographical segments for the six-month period ended June 30, 2019 and 2018:

		June	June 30, 2019	
	Philippines	Others	Eliminations	Eliminations Consolidated
Revenue				
External revenue	P41,534	- <del>d</del>	₽-	₽41,534
Other Segment Information				
Segment assets	₽5,548,878	al.	(1,655,441)	₽3,893,437
Capital expenditures:				
Property and equipment	1,836	ı		- 1,836
Intangibles	09	ı	•	- 09
		A	and to a man	
	Philippines	Others	Others Eliminations	Consolidated
Revenue				
External revenue	P45,300	P-	P-	F45,300
Other Segment Information				
Segment assets	₽5,596,733	c.	(1,659,419)	₽3,937,314
Capital expenditures:				
Property and equipment	3,108	1	I	. 3,108
Intanoihles			1	

#### 20. Financial Assets and Financial Liabilities

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and Cash Equivalents, Trade and Other Receivables, Trade and Other Payable, and Dividends Payable. Due to the short-term nature of transactions, the fair value approximates the carrying amounts at initial recognition.

Refundable Deposits. The estimated fair values of refundable deposits are based on the discounted values of future cash flows using as discount rate the prevailing MART1 rates that are specific to the tenor of the instruments' cash flows as of financial reporting date.

Financial assets at FVOCI. Net asset value per unit have been used to determine the fair value of AFS investments.

#### 21. Other Matters

Detailed schedules have been omitted for purposes of preparing these interim condensed financial statements as allowed by SRC Rule 68.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

#### INTRODUCTION

The following discussion should be read in conjunction with the attached unaudited interim condensed consolidated financial statements of the Group as at and for the six-month period ended June 30, 2019 (with comparative figures as at and for the six-month period ended June 30, 2018. All necessary adjustments to present fairly the consolidated financial condition, results of operations, and cash flows of the Group for the six-month period ended June 30, 2019, and for all the other periods presented, have been made. Certain information and footnote disclosure normally included in the audited financial statements prepared in accordance with generally accepted accounting principles have been omitted.

#### ABOUT PAXYS GROUP

Paxys is an investment holding company registered with the SEC in February 14, 1952. Through its operating subsidiaries, Paxys has been engaged in diversified services such as business process outsourcing, data conversion. In the past years, it has divested its investments in salary packaging, call center, IT consulting and software solutions business.

Scopeworks Asia, Inc. (SWA) is a Philippine BPO company engaged in general transcription, editing, proofreading, and data conversion services with clients in the US, Australia and UK.

Paxys Realty, Inc. (formerly Paxys Global Services, Inc.) has recently amended its Articles of Incorporation to include real estate business among its primary purpose. These changes has been approved by Paxys Realty's Board of Directors on November 2017 and subsequently by the Securities and Exchange Commission on February 2018.

Simpro Solutions Limited (SSL) is a joint venture company engaged in call center and back office outsourcing activities thru its wholly-owned subsidiary, Simpro Solutions Philippines, Inc. (SSPI). In 2014, SSPI amended its Articles of Incorporation shortening the term of its existence up to June 2018. Said amendment has been approved by the Securities and Exchange Commission (SEC) on May 24, 2017. By the virtue of the Amended Articles of Incorporation, SSPI has dissolve its corporate existence effective June 30, 2018.

#### **Key Performance Indicators (KPI)**

The Company's management uses the following KPI:

1) Net Service Income : Service Income less discounts and allowances

2) Gross Profit Margin : Gross profit/Service Income

3) EBITDA : Earnings Before Interest, Taxes, Depreciation and Amortization

4) EBITDA Margin : EBITDA/Service Income

5) Income from Operations : Gross Profit – Operating Expenses

6) Net Income Margin : Net Income/Service Income

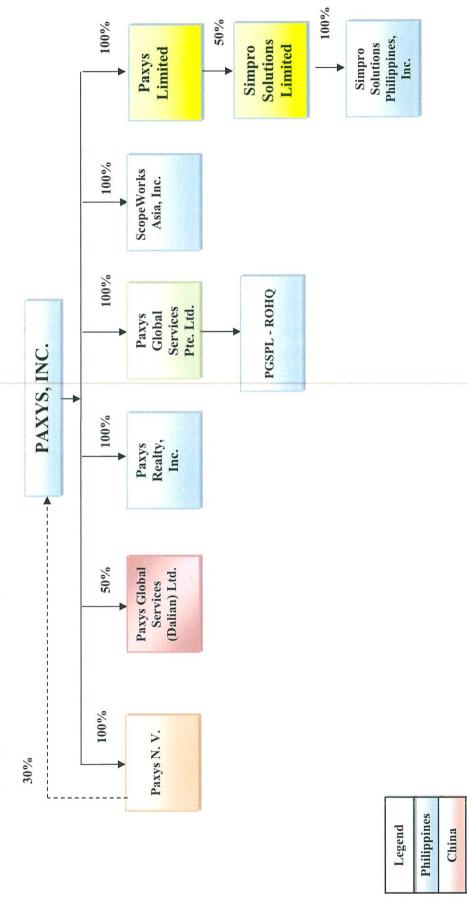
7) Return on Equity : Net Income/(Equity end + Equity beg – Net Income)/2

8) Current Ratio : Current Assets/Current Liabilities

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# Overview of Our Business

Below is the Group's corporate structure as of June 30, 2019:



Singapore

Curacao

Hong Kong

#### RESULTS OF OPERATIONS AND DISCUSSION OF KPIS

Summary Profit and Loss For the Six-month Period Ended June 30, 2019 and 2018 (Amounts in Thousands)

	20	019	20	18	0/ Change
	Amount	% to Sales	Amount	% to Sales	% Change
Service Income	₽41,534	100%	₽45,300	100%	(8%)
Gross Profit	10,718	26%	11,313	25%	5%
Loss from Operations	(41,423)	(100%)	(37,285)	(82%)	(11%)
Net Income	12,632	30%	6,976	15%	81%
EBITDA	23,548	57%	7,750	17%	204%

#### FINANCIAL PERFORMANCE HIGHLIGHT

#### Service Income

The volume in the traditional business of Scopeworks Asia, Inc. (SWA), the operating subsidiary of the group, continues to decline due to technology advancement in the past years. With this, SWA began shifting its focus from traditional data conversion to managed facility services. In 2018, SWA established a full-managed service facility at Muntinlupa area catering to a multi-national company. The service income from this business, together with the traditional data conversion revenue make up for \$\mathbb{P}41.5\$ million revenues reported as of June 30, 2019 – about \$\mathbb{P}8.2\$ million of which comes from the full managed service facility. This is 8% lower compared to \$\mathbb{P}45.3\$ million revenue posted in prior year primarily but given the new businesses and other opportunities of SWA, the gap is expected to be closer in the next quarters.

#### Gross Profit (GP)

Although the total Gross Profit of \$\mathbb{P}10.7\$ million is slightly lower by 5% as compared to prior year, the current GP rate is stronger at 26% or 100 basis points higher due to operating efficiencies.

#### Net Income

Interest Income from the group's surplus funds went up by 48% as compared to prior year's interest income due to higher interest rates and efficient fund management. This was more than enough to cover the overhead expenses of the group. The resulting Net Income for the first half of the year is at \$\mathbb{P}12.6\$ million.

Summary Financial Condition For the Periods Ended June 30, 2019 and December 31, 2018 (Amounts in Thousands)

	June 30, 2019	December 31, 2018	% Change
Current Assets	₽3,832,405	₽3,884,972	1%
Noncurrent Assets	61,032	20,419	199%
Total Assets	3,893,437	3,905,391	0.3%
Current Liabilities	42,051	28,882	46%
Noncurrent Liabilities	39,922	12,880	210%
Total Equity	3,811,464	3,863,629	1%

The major movements in the interim condensed consolidated statements of financial position from December 31, 2018 to June 30, 2019 are as follows:

• The assets comprised 98% cash and short-term investments which are classified as financial assets at fair value through profit or loss, financial assets through other comprehensive income, and financial assets at amortized cost in the statements of financial position. The slight decrease in the total assets pertains mainly to the translation loss on USD funds of Paxys NV due to the appreciation of Philippine Peso. There is about \$\mathbb{P}\$1.34 decrease in the USD to PHP foreign exchange rate or from 52.58 in December 31, 2018 to 51.24 as at June 30, 2019.

• The Total Equity of the Group as of June 30, 2019 amounted to ₱3,811.5 million, also a decrease of about 1% versus 2018 year-end balance due to translation gain on the USD funds of Paxys N.V. The Group's Net Asset Value (NAV) per share is at ₱4.75 as of June 30, 2019.

#### LIQUIDITY AND CAPITAL RESOURCES

The Group's primary source of liquidity is the cash generated from operations within the Group. The following are the cash flow movements:

For the Six-Month Period Ended June 30	2019	2018	% change
Net Cash Provided by (Used in) Operating Activities	₽19,005	(₽3,708)	612%
Net Cash Provided by Investing Activities	376,693	54,604	590%
Net Cash Used in Financing Activities	(6,377)	-	-100%

The Interest Income from the group's surplus funds and maturity of the short-term investments of the group generated positive cash flow from Operations as at June 30, 2019. The total cash and cash equivalents of the Group has increased by \$\mathbb{P}\$315.8 million as shown in the Group's Interim Condensed Consolidated Statement of Financial Position.

The Group's management believes that the current level of funds and cash generated from operations are sufficient to meet the Company's immediate future cash requirements. The Company does not anticipate any liquidity problems that may arise from its operating activities in the near future.

#### Financial Ratios

	June 30, 2019	Dec 31, 2018	% change	
Current Ratio	91.14	135.51	-32	
Debt to Equity Ratio	0.02	0.01	99	
Return on Equity	0.3%	0.4%	-25	
EBITDA Margin	57%	26%	119	
Net Profit Margin	30%	16%	83	

#### FINANCIAL RISK

#### • Foreign Currency risk

The Group has transactional currency exposure. Such exposure arises from US\$ denominated service income of SWA and US\$ funds of Paxys NV. As at June 30, 2019, cash and cash equivalents of the Group consist of 70% US\$.

In view of the above, the Group's interim condensed consolidated financial performance and financial position can be affected significantly by movements in the US\$/Philippine Peso exchange rates.

The Group's primary strategy to address its forex exposures is to make use of hedging instruments including derivatives (i.e., currency forward contracts) to manage the effects of foreign exchange fluctuations on financial results. These hedging instruments or derivatives are not used for trading or speculative purposes. Counterparties to derivative contracts are carefully selected from major financial institutions which are assessed based on their industry standing and historical performance. As at June 30, 2019 and December 31, 2018, the Group does not have outstanding derivative instruments.

The Group adopted the following rates of exchange in translating foreign currency statement of comprehensive income and statement of financial position as of June 30, 2019 and December 31, 2018:

	June 30, 2019		December 31, 2018	
	Closing	Average	Closing	Average
Philippine Peso to 1 unit of:				
United States Dollar (US\$)	51.24	52.18	53.34	53.10

#### Credit Risk

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.

Since the Group trades only with recognized third parties, there is no requirement for collateral. Also the Group has an existing contract or master agreement with its key customer to protect itself from bad debt losses.

#### OTHER MATTERS

- a. There were no known events that trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- b. There were no material commitments of the Company.
- c. There were no material off-statement of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Company with unconsolidated entities or other persons during the reporting period.
- d. There are no unusual items as to nature and amount affecting assets, liabilities, equity, net income or cash flows.
- e. There were no known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity.
- f. There were no known trends, events or uncertainties that have had or that are reasonably expected to have a favourable or an unfavourable impact on net sales or revenue or income from continuing operation.
- g. The causes for any material change from period to period are stated under Management's discussion and analysis section "financial condition".
- h. The effects of seasonality or cyclicality on the operations of the Company's business are not material.
- i. There were no material changes in estimates of amounts reported in interim periods of the current year or changes in estimates of amounts reported in prior financial years.

#### Key Variable and Other Quantitative and Factors

Trends, Events, Uncertainties or Contingent Financial Obligation with Material Impact on Liquidity

The Company does not anticipate liquidity problem within the next twelve (12) months since it has adequate amount of cash to pay its maturing obligations and to support its working capital requirements.

Paxys, Inc. and Subsidiaries Consolidated Trade Receivables Aging Schedule As of June 30, 2019

(Amounts in Thousands)

	Age of Receivables					
Types of customers	<30 days	31-60 days	61-90	90-120	>120 days	Total
			days	days		
Local	₽-	₽-	₽-	₽-	₽15,669	₽15,669
International	4,898	-	-	-	-	4,898
	4,898	-	-	-	15,669	20,567
Allowance for						
impairment losses	-	-	-	<u></u>	(9,616)	(9,616)
	₽4,898	₽-	₽-	₽-	₽6,053	₽10,951